

RFP of Appointment of the exhibition organizing and managing agency on turnkey basis for Vibrant Gujarat Global Trade Show 2019 to be organized as a part of Vibrant Gujarat Global Summit 2019 at Gandhinagar, Gujarat in the month of January 2019.

Scope discussion and clarification meeting

Meeting Date: 23/08/2018

Following are the queries received and clarifications related to the RFP.

RFP clause	Query received	Clarification
5.B.i	It is requested that iNDEXTb should provide fully functional, updated venue. The cost of all the upkeep, maintenance and civil work of the venue should be done by iNDEXTb	To adhere to the RFP clause
5.B.i.d	iNDEXTb has asked to do all the set up by 31/12/2018 and the same should be available by 01/01/2019 to 25/01/2019, which we believe is too much of time and it will unnecessarily increase the expenditure and overall cost. As we give the possession of the stalls approx. 4-5 days in advance. Hence it is requested to revise the date to 13/01/2019.	Kindly read 10/01/2019 instead of 31/12/2018 to handover all the set up. Facility shall be available from 11/01/2019 to 25/01/2019.
8.7	We have to provide 25% discount on the sealable rate to the government participation. We hereby request that this discount should be applicable only to Gujarat State as special case. For central ministries/PSUs and other state it should be as per rate card without any discount	To adhere to the RFP clause.
8.5.a	As per clause no. 8.5 apart from 3000 Sq. m area, iNDEXTb has asked for first right of rejection for any additional space they may	This clause stands deleted.

	require by 15 Dec 2018. In such scenario, we are left with very short span of time to sell the left space. Hence it is requested to revise the date of rejection to 15/11/2018.	
	As per the existing exhibition policy/government scheme, whereby the exhibition organizer gets the subsidy/rebate on electricity/genset and fuel consumption charges, we request the same government scheme should be applicable in this scenario	Selected agency has to coordinate and avail the subsidy/rebate on its own.
8.15	Security deposit of Rs. 55 Lakhs, it is requested to reduce it to Rs. 10 Lakhs as the total size of the event would be approx 25-30 Cr, we are already submitting Rs. 20 Lakhs as EMD and a Bank Guarantee for Performance of minimum Rs. 75 Lakhs	To adhere to RFP clause.
8.10	Participation below the area as provided in Annexure II is liable to draw a penalty on balance unsold area at the rate of Rs. 10,000.00 per sq. mt. excluding taxes or any other, if desired by the Committee / Government.	This clause is applicable only to the unsold dome area.
